

For Immediate Release

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# Standard Motor Products, Inc. Announces Third Quarter 2010 Results and a Quarterly Dividend

New York, NY, November 2, 2010......Standard Motor Products, Inc. (NYSE: SMP), an automotive replacement parts manufacturer and distributor, reported today its consolidated financial results for the three months and nine months ended September 30, 2010.

Consolidated net sales for the third quarter of 2010 were \$227.5 million, compared to consolidated net sales of \$205.6 million during the comparable quarter in 2009. Earnings from continuing operations for the third quarter of 2010 were \$11.1 million or 48 cents per diluted share, compared to \$4.7 million or 25 cents per diluted share in the third quarter of 2009. Excluding non-operational gains and losses identified on the attached reconciliation of GAAP and non-GAAP measures, earnings from continuing operations for the third quarter of 2010 were \$9.8 million or 43 cents, compared to \$6.6 million or 35 cents per diluted share in the third quarter of 2009.

Consolidated net sales for the nine month period ended September 30, 2010 were \$637.9 million, compared to consolidated net sales of \$575.3 million during the comparable period in 2009. Earnings from continuing operations for the nine month period ended September 30, 2010 were \$22 million or 97 cents per diluted share, compared to \$11.1 million or 59 cents per diluted share in the comparable period of 2009. Excluding non-operational gains and losses identified on the attached reconciliation of GAAP and non-GAAP measures, earnings from continuing operations for the nine months ended 2010 and 2009 were \$21.6 million or 96 cents per diluted share and \$13.1 million or 70 cents per diluted share, respectively.

Commenting on the results, Mr. Lawrence I. Sills, Standard Motor Products' Chairman and Chief Executive Officer, stated, "We are pleased to see that our excellent results continued through the third quarter. Our third quarter sales increase of \$22 million or 10.7% and year-to-date increase of \$62.6 million or 10.9% are supported by ongoing positive demographic trends: ageing car population, closing down of car dealers, and a certain amount of pent-up demand. In addition, temperature control sales benefited from a hotter than normal summer, and OE/OES volume continued to increase, though the volume remains slightly below 2008 levels.

"We saw further improvements in gross margin. Our 2010 pricing is now fully implemented, and we continue to increase production and improve efficiency in our low cost factories in Mexico and Poland. Gross margins reached 25.9% in Engine Management and 23.9% in Temperature Control in the third quarter."

The Board of Directors has approved payment of a quarterly dividend of five cents per share on the common stock outstanding. The dividend will be paid on December 1, 2010 to stockholders of record on November 15, 2010.

Standard Motor Products, Inc. will hold a conference call at 11:00 AM, Eastern Time, on Tuesday, November 2, 2010. The dial in number is 800-895-0198 (domestic) or 785-424-1053 (international). The playback number is 800-388-6509 (domestic) or 402-220-1111 (international). The conference ID # is STANDARD.

Under the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, Standard Motor Products cautions investors that any forward-looking statements made by the company, including those that may be made in this press release, are based on management's expectations at the time they are made, but they are subject to risks and uncertainties that may cause actual results, events or performance to differ materially from those contemplated by such forward looking statements. Among the factors that could cause actual results, events or performance to differ materially from those risks and uncertainties discussed in this press release are those detailed from time-to-time in prior press releases and in the company's filings with the Securities and Exchange Commission, including the company's annual report on Form 10-K and quarterly reports on Form 10-Q. By making these forward-looking statements, Standard Motor Products undertakes no obligation or intention to update these statements after the date of this release.

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## **STANDARD MOTOR PRODUCTS, INC. Consolidated Statements of Operations**

(In thousands, except per share amounts)

	THREE MONTHS ENDED SEPTEMBER 30,		NINE MONTHS ENDED SEPTEMBER 30,			
	2010	2009	2010	2009		
NET SALES	(Unau \$ 227,540	\$ 205,577	(Unaudite \$ 637,939	ea) \$ 575,297		
COST OF SALES	167,526	155,774	475,718	438,195		
GROSS PROFIT	60,014	49,803	162,221	137,102		
SELLING, GENERAL & ADMINISTRATIVE EXPENSES RESTRUCTURING AND INTEGRATION EXPENSES	41,991 1,388	36,775 3,304	120,459 3,430	109,607 5,677		
OPERATING INCOME	16,635	9,724	38,332	21,818		
OTHER INCOME, NET	1,736	783	2,432	4,310		
INTEREST EXPENSE	1,844	2,423	5,710	7,225		
EARNINGS FROM CONTINUING OPERATIONS BEFORE TAXES	16,527	8,084	35,054	18,903		
INCOME TAX EXPENSE	5,430	3,360	13,029	7,754		
EARNINGS FROM CONTINUING OPERATIONS	11,097	4,724	22,025	11,149		
DISCONTINUED OPERATION, NET OF TAX	(1,441)	(1,639)	(2,309)	(2,221)		
NET EARNINGS	\$ 9,656	\$ 3,085	\$ 19,716	\$ 8,928		
NET EARNINGS PER COMMON SHARE:						
BASIC EARNINGS FROM CONTINUING OPERATIONS DISCONTINUED OPERATION	\$ 0.49 (0.06)	\$ 0.25 (0.09)	\$ 0.98 (0.10)	\$ 0.59 (0.11)		
NET EARNINGS PER COMMON SHARE - BASIC	\$ 0.43	\$ 0.16	\$ 0.88	\$ 0.48		
DILUTED EARNINGS FROM CONTINUING OPERATIONS DISCONTINUED OPERATION NET EARNINGS PER COMMON SHARE - DILUTED	\$ 0.48 (0.06) \$ 0.42	\$ 0.25 (0.09) \$ 0.16	\$ 0.97 (0.10) \$ 0.87	\$ 0.59 (0.11) \$ 0.48		
WEIGHTED AVERAGE NUMBER OF COMMON SHARES WEIGHTED AVERAGE NUMBER OF COMMON AND DILUTIVE SHARES	22,597,117 23,472,411	18,895,299 19,088,673	22,528,108 22,604,344	18,769,791 18,790,155		

#### STANDARD MOTOR PRODUCTS, INC. Reconciliation of GAAP and Non-GAAP Measures

(In thousands, except per share amounts)

THREE MONTHS ENDEI September 30, 2010 20			DED 2009	NINE MONTHS ENDED September 30, 2010 2009				
				2009				2009
	(Unaudited)		(Unaudited)					
EARNINGS FROM CONTINUING OPERATIONS GAAP EARNINGS FROM CONTINUING OPERATIONS	\$	11,097	\$	4,724		22,025		11,149
RESTRUCTURING AND INTEGRATION EXPENSES (NET OF TAX) LOSS FROM EUROPE DIVESTITURE (NET OF TAX) GAIN FROM SALE OF PREFERRED STOCK INVESTMENT (NET OF TAX) REVERSAL OF LT TAX LIABILITY GAIN FROM SALE OF BUILDINGS (NET OF TAX) GAIN FROM DEBENTURE REPURCHASE (NET OF TAX)		832 - (1,084) (1,033)		2,042 - - - (157) -		2,058 47 - (1,084) (1,431)		3,871 - (1,402) - (472) (24)
NON-GAAP EARNINGS FROM CONTINUING OPERATIONS	\$	9,812	\$	6,609	\$	21,615	\$	13,122
DILUTED EARNINGS PER SHARE FROM CONTINUING OPERATIONS GAAP DILUTED EARNINGS PER SHARE FROM CONTINUING OPERATIONS RESTRUCTURING AND INTEGRATION EXPENSES (NET OF TAX) LOSS FROM EUROPE DIVESTITURE (NET OF TAX) GAIN FROM SALE OF PREFERRED STOCK INVESTMENT (NET OF TAX) REVERSAL OF LT TAX LIABILITY GAIN FROM SALE OF BUILDINGS (NET OF TAX) GAIN FROM DEBENTURE REPURCHASE (NET OF TAX)		0.48 0.03 - (0.04) (0.04)	\$	0.25 0.11 - - (0.01)		0.97 0.09 - (0.04) (0.06)	\$	0.59 0.21 - (0.07) - (0.03)
NON-GAAP DILUTED EARNINGS PER SHARE FROM CONTINUING OPERATIONS		0.43	\$	0.35		0.96	\$	0.70

MANAGEMENT BELIEVES THAT EARNINGS FROM CONTINUING OPERATIONS AND DILUTED EARNINGS PER SHARE FROM CONTINUING OPERATIONS BEFORE SPECIAL ITEMS, WHICH ARE NON-GAAP MEASUREMENTS, ARE MEANINGFUL TO INVESTORS BECAUSE THEY PROVIDE A VIEW OF THE COMPANY WITH RESPECT TO ONGOING OPERATING RESULTS. SPECIAL ITEMS REPRESENT SIGNIFICANT CHARGES OR CREDITS THAT ARE IMPORTANT TO AN UNDERSTANDING OF THE COMPANY'S OVERALL OPERATING RESULTS IN THE PERIODS PRESENTED. SUCH NON-GAAP MEASUREMENTS ARE NOT RECOGNIZED IN ACCORDANCE WITH GENERALLY ACCEPTED ACCOUNTING PRINCIPLES AND SHOULD NOT BE VIEWED AS AN ALTERNATIVE TO GAAP MEASURES OF PERFORMANCE.

### STANDARD MOTOR PRODUCTS, INC. Condensed Consolidated Balance Sheets

(In thousands)

	September 30, 2010 (Unaudited)		Dec	cember 31, 2009		
<u>ASSETS</u>						
CASH	\$	13,407	\$	10,618		
ACCOUNTS RECEIVABLE, GROSS ALLOWANCE FOR DOUBTFUL ACCOUNTS ACCOUNTS RECEIVABLE, NET		179,238 8,026 171,212		131,785 6,962 124,823		
INVENTORIES ASSETS HELD FOR SALE OTHER CURRENT ASSETS		231,578 216 26,021		199,752 1,405 27,616		
TOTAL CURRENT ASSETS		442,434		364,214		
PROPERTY, PLANT AND EQUIPMENT, NET GOODWILL AND OTHER INTANGIBLES OTHER ASSETS		62,104 12,937 38,877		61,478 13,805 44,962		
TOTAL ASSETS	\$	556,352	\$	484,459		
LIABILITIES AND STOCKHOLDERS' EQUITY						
NOTES PAYABLE CURRENT PORTION OF LONG TERM DEBT ACCOUNTS PAYABLE TRADE ACCRUED CUSTOMER RETURNS OTHER CURRENT LIABILITIES	\$	61,657 12,385 85,690 35,419 83,161	\$	58,430 67 54,381 20,442 71,303		
TOTAL CURRENT LIABILITIES		278,312		204,623		
LONG-TERM DEBT ACCRUED ASBESTOS LIABILITY OTHER LIABILITIES		262 24,722 43,797		17,908 24,874 43,176		
TOTAL LIABILITIES		347,093		290,581		
TOTAL STOCKHOLDERS' EQUITY		209,259		193,878		
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	556,352	\$	484,459		

## **STANDARD MOTOR PRODUCTS, INC. Segment Revenues and Operating Profit**

NINE MONTHS ENDED

THREE MONTHS ENDED

(In thousands)

		MBER 30,	SEPTEMBER 30,					
	2010	2009	2010	2009				
	(unaudited)	(unaudited)	(unaudited)	(unaudited)				
Revenues	(unaddited)	(unauditeu)	(unaddited)	(unaddited)				
Engine Management	\$ 153,577	\$ 136,971	\$ 443,489	\$ 384,270				
•	71,774		185,714					
Temperature Control	71,774	59,505 7,242	105,714	165,426				
Europe	-	7,213		21,259				
All Other	2,189 \$ 227,540	1,888	8,736	4,342				
	\$ 227,540	\$ 205,577	\$ 637,939	\$ 575,297				
Gross Margin								
Engine Management	\$ 39,785 25.9%	\$ 32,770 23.9%	\$ 110,407 24.9%	\$ 94,372 24.6%				
Temperature Control	17,157 23.9%	13,056 21.9%	43,117 23.2%	30,765 18.6%				
Europe		1,802 25.0%	-	5,501 25.9%				
All Other	3,072	2,175	8,697	6,464				
, • •	\$ 60,014 26.4%	\$ 49,803 24.2%	\$ 162,221 25.4%	\$ 137,102 23.8%				
		<del></del>	<del></del>	<del></del>				
Selling, General & Administrative								
Engine Management	\$ 25,468 16.6%	\$ 22,619 16.5%	\$ 74,905 16.9%	\$ 66,726 17.4%				
Temperature Control	10,799 15.0%	8,211 13.8%	28,709 15.5%	24,038 14.5%				
Europe	-	1,734 24.0%	-	5,066 23.8%				
All Other	5,724	4,211	16,845	13,777				
	41,991 18.5%	36,775 17.9%	120,459 18.9%	109,607 19.1%				
Restructuring & Integration	1,388_ 0.6%	3,304_ 1.5%	3,430 0.5%	<u>5,677</u> 0.9%				
	\$ 43,379 19.1%	\$ 40,079 19.4%	\$ 123,889 19.4%	<u>\$ 115,284</u> 20.0%				
Operating Profit								
Engine Management	\$ 14,317 9.3%	\$ 10,151 7.4%	\$ 35,502 8.0%	\$ 27,646 7.2%				
Temperature Control	6,358 8.9%	4,845 8.1%	14,408 7.8%	6,727 4.1%				
Europe	-	68 0.9%	-	435 2.0%				
All Other	(2,652)	(2,036)	(8,148)	(7,313)				
	18,023 7.9%	13,028 6.3%	41,762 6.5%	27,495 4.8%				
Restructuring & Integration	1,3880.6%	3,304 1.6%	3,430 0.5%	5,677 1.0%				
	\$ 16,635 7.3%	\$ 9,724 4.7%	\$ 38,332 6.0%	\$ 21,818 3.8%				